



NATIVE SUN DISPENSARY SECURES ASSETS WITH BRIVO ACCESS CONTROL

Elevating the protection and experience
of their cannabis facility's physical security

NATIVE SUN



CAREFULLY
CURATED
CANNABIS

THE CHALLENGE

Native Sun is the only 5-star dispensary in the state of Massachusetts, with over 600 Google reviews testifying their unrivaled customer service, diverse menu, quick order processing and transparent communication. With strict state regulations to meet and high-value assets to protect, Native Sun searched for an all-inclusive security and cannabis access control system to improve the protection of their products, employees, and customers and to eliminate the risks that come with physical lock and key security.

THE CHOICE

“Out of all of the security proposals we saw, Brivo’s cloud-based access control solution was a no-brainer. It’s intuitive to use and gets the job done well.”

-Charlie Yon, Director of Operations at Native Sun

WHY BRIVO

- Easily grant and revoke access for employees and guests.
- Tracking and monitoring of third-party access activity for contractors and vendors.
- Remote access allows for eliminating potential exposures when terminating employees.

THE CHANGE

When opening a cannabis dispensary in the state of Massachusetts, the Cannabis Control Commission (CCC) implements regulations for applicants and licensees in order to maintain regulatory compliance.

The CCC mandates surveillance and dispensary access control requirements including intrusion alarms and other security facets that every licensee must meet in order to operate. Facilities are required to implement access control paradigms to restrict access to “limited access areas” where cannabis is received, inventoried, prepared for sale and stored.

Prior to implementing Brivo’s cloud-based access control system, Native Sun used a blend of electronic and traditional keys. When a key got stuck inside a lock at another cannabis facility with a traditional security system, it led to hours of delays, creating a domino effect when controlling machinery uptime. Fixing such an unpredictable issue could cost management thousands and majorly set back operations. Charlie Yon, Director of Operations at Native Sun, was seeking out a reliable security solution to upgrade the protection of the products and his 40 employees without the need for traditional, physical keys and having to be on site 24 hours a day.

PROTECTION AND PEACE OF MIND

Since implementing Brivo's cloud-based access control solution, Native Sun has been able to optimize multiple tasks to simplify their operations and enhance the safety of their employees and facilities, including:

- Having the ability to precisely control and monitor guest, employee and vendor access.
- Saving time by not having to drive onsite to unlock any door.
- Remotely grant visitor access with granular permission for where and when visitors are able to access entries and exits within the facility.

Native Sun plans to expand its operations by opening a second dispensary location by the end of the year, followed by their grow operation set to launch in 2022. As the Brivo platform infrastructure is already set up and running, the security and protection easily extends across multiple properties. This allows for unmatched ease of use by being able to manage numerous locations from one screen, with complete remote management capabilities without having to be onsite.

“This platform puts us at ease and adds a layer of security that allows us to focus on the bigger picture of growing our business and providing amazing customer service.”

-Charlie Yon, Director of Operations at Native Sun

ABOUT BRIVO

Brivo is the global leader in mobile, cloud-based access control for vacation rental, commercial real estate, multifamily residential, and large distributed enterprises. Our comprehensive product ecosystem and open API provide businesses with powerful digital tools to increase security automation, elevate employee and tenant experience, and improve the safety of all people and assets in the built environment. Having created the category over twenty years ago, our building access platform is now the digital foundation for the largest collection of customer facilities in the world, trusted by more than 25 million users occupying over 300M square feet of secured space in 42 countries.

Our dedication to simply better security means providing the best technology and support to property owners, managers, and tenants as they look for more from buildings where they live, work, and play. Our comprehensive product suite includes access control, smart readers, touchless mobile credentials, visitor management, occupancy monitoring, health and safety features, and integrated video surveillance, smart locks, and intercoms. Valued for its simple installation, high-reliability backbone, and rich API partner network, Brivo also has the longest track record of cybersecurity audits and privacy protections in the industry.